



## SIX WAYS PARTNERING WITH ADJ INTERIORS SIMPLIFIES THE BUILDING AND RENOVATION PROCESS

If there's anything we've learned from our years in the industry, it's that teamwork is crucial to an impactful project that wows the client. As an interior design firm, we partner with builders like you to simplify your process and enhance your relationships with clients.

Here's how we collaborate with builders and other industry partners to create the best finished product (and a client relationship that yields you referrals):

- 1. We understand construction.** We aren't just decorators. We speak the same language as our construction partners, and we can translate so clients also understand to get everyone on the same page. We get that function comes before form and appreciate the order in which things need to be decided and guide clients accordingly. It's our job to make your job easier.
- 2. We streamline communication.** Because we speak both construction and client languages fluently, we can translate to (and for) the various parties so everyone feels fully informed and can make timely decisions. Information is key, and understanding that information leads to faster decisions and less frustration.
- 3. We can shorten timelines.** Our team is available to our builders from morning to night to keep milestones on track — whether that means taking your call at 7 a.m. or swinging by the job site on our way to or from the office, we are here for you. Scopes and other documentation? Ours are detailed to keep everything organized and moving forward. Our deep knowledge of construction timeframes means we know what's needed from who and when. With us, you'll never be waiting on a client's plumbing or lighting choice so you can install the drywall.
- 4. We add to your bottom line.** As we work with clients to learn how they live in their spaces, we recommend built-ins, custom millwork, and additional details that enhance the usability and aesthetic of their space. We draw these additions and hand them off to you, which increases your scope.
- 5. We have a bevy of resources and relationships.** Our years of experience have allowed us to curate an elite group of vendors who are experts in what they do. If you need help sourcing a tiler, plumber, electrician, wall covering hanger, or other skilled professional, we have a list of contractors ready to jump in and help. This golden rolodex is not to be understated as so many tradespeople are retiring!
- 6. We add to your portfolio and to your referral base.** It is our job to work with you and the client to ensure their space is supremely functional and beautiful and the process is seamless. This results in extremely photographic spaces with which to expand your portfolio and raving clients who can't wait to show off their project to friends and family. It's amazing what can happen when you bring together the best minds (and not to mention the additional business it can lead to)!

**Are you ready to work with our design team to bring your clients' projects to life?** Let us become your partner as we build something great together.

